

Graduate Role

Company Name	Skytek Ltd
Job Title	Graduate Role
Reference Number	0002
Location	51/52 Fitzwilliams Square West, Dublin 2
Type of Post	Master's graduate programme
Contact Details	claire.reilly@skytek.com; sarah.bourke@skytek.com
Website	www.skytek.com

Business Background

Skytek is an SME based in Dublin, Ireland. Its main business is in the research and development of software solutions within the Aerospace, Space, Security and Crisis Management industries. Skytek has specialist expertise in the development of process **management systems, data fusion and distributed system integration** using the latest in emerging Web 2.0, emerging open standards and Java based technologies. For example Skytek process management systems have been selected by both the European Space Agency and NASA and are currently used by crew members on board the International Space Station to support day to day activities.

Skytek develop **mobile platform solutions** for both the aerospace and crisis management industries. To support Crisis Management, Skytek deployed a system for the Dublin Fire Brigade to remotely provide support and capture information through deployed mobile devices. Skytek also has expertise in the development of **web based information sharing and communication platform** which fuse data from multiple sources for easy representation and access. These system based on leading edge Web 2.0 technology provide for easy updating and sharing of information and this technology has been deployed by the European Space Agency to support research scientists.

Job Description

Responsibilities

- Business Development
- Business2Business Sales
- Lead Generation
- Project Management
- Liaising with Clients and Building Consortiums

- Customer Relationship Marketing
- Research and Development Activities
- Collaborate and work closely with Technical Team and engagement with external delivery partners to develop an expert knowledge of all interfaces to ensure successful integration for all deliveries.
- Test and Trial of Systems
- Assisting IT and User Test and associated support functions
- Maintenance of Skytek social networking accounts

Typical Outputs

- Project Proposals (Management and Financial reports)
- Consolidate Requirement Document (Functional and Non Functional)
- Project Plan
- Status Reports

Required Skills/Personal Requirements:

- Self Motivated
- Business/Functional requirements analysis and definition
- Senior client engagement
- Experience in managing strict deadlines, coordinating activities, escalating risks
- Proven ability to work under pressure with tight deadlines
- Must have excellent influencing and analytical skills
- Strong reasoning, ability to support arguments by credible examples
- Excellent Organisational skills
- Computer Skills- Proficient in Microsoft Applications
- Take responsibility for finding answers to issues that are impacting on the business goals

We are interested in employing a Masters' graduate with a technology background (undergraduate or Master's level). The graduate will have an opportunity to be involved with cutting-edge technology. We are open to applications from all Masters' graduates with a Business background. However, we would be especially interested in Master's graduates from the MSc in eBusiness & Information systems, MSc in iBusiness MSC in Management Consultancy with software application development or MSc in Technology management.

PLEASE email your CV and cover letter to claire.reilly@skytek.com. Please also include a contact phone number.

